

Young Mass Spectrometrists

JUMPSTARTING YOUR CAREER: A CAREER DEVELOPMENT WORKSHOP

Co-chairs

Dian Su and Bich Vu

TOPICS

- 1) Welcome**
- 2) Introduction of the panelists**
- 3) Discussion Topics:**
 - Effective Career Planning in academia, Industry, and Government organizations**
 - Industrial and corporate internships**
 - Government fellowships**
 - Scientific publishing and grant writing**
 - Job search strategy, high impact resume, power interviewing**
- 4) Number of attendees: ~ 150**

PANELISTS

1) ACADEMIA

- **Dr. Gary Patti**

Assistant Professor

**Washington University in St.
Louis**

2) INDUSTRY

- **Dr. Kristin Wildsmith**

Associate Scientist

Genentech

3) GOVERNMENT

- **Dr. Weijun Qian**

Senior Scientist

PNNL

4) RECRUITMENT

- **Dr. David Jones**

Recruiter

**Vantage Resourcing
Solutions, LLC**

Others

- **Suggestions for the YMS Interest Group**
- **<http://www.asms.org/member-center/interest-groups/young-mass-spectrometrists>**

Thank you!



Inside Tips on Identifying, Applying and Interviewing for Jobs

Dr David Jones

ASMS Tues 11 June 2013

Overview

- **Where are Mass Spec (and related) jobs?**

- **How to secure a Mass Spec Role?**
 - **Bespoke Application(s) and/or CVs**
 - **Interview Technique**

Where are Mass Spec & Related jobs?

- Mass Spec & Chromatography “theme”
 - Analytical Chemistry
 - Life Science
 - Sales and Marketing
 - Instrument Vendors

How to secure a Mass Spec role?

- Good understanding of the technology AND the underlying principles
- Genuine interest in the technique(s)
- Company details, personal details
- Understanding of the role AND why YOU would be a good fit – Enthusiasm!
- Flexible, reliable, self-motivated, organised

Addressing CV Requirements?

- Understand role – address needs - important!
- Tailored CV and/or covering letter – Academic/Industrial. 2 pages vs. 10!
- DO NOT send generic CV's with no cover letter
- CV and letter – should (try to) match the requirements of the job description
- Why would you be good at the role?
Substantiate claims!



Interview Prep #1

- Have a look at the company's website – learn a few key facts!
- Products, turnover, locations, no. of employees etc,
- 'Fail to prepare – Prepare to fail'
- Be 10/15mins early – relax and TRY to enjoy the interview – be you!
- Be honest when asked difficult technical questions – NO bull or fibs!

Interview Prep #2

- If you can't answer say so - but try to have a go & ask the answer!
- Do not criticise current/previous companies or bosses!
- Always give POSITIVE reasons for moving on!
- Be prepared to talk about your CV - have a copy with you
- Don't be modest - Inform them of your strengths – take list with eg:'s



Interview Prep #3

- Tell them what you think you can bring to the company/role
- Substantiate/give evidence to back-up claims
- Don't mention weaknesses - discuss ONE if asked (not perfectionist)
- Make this an example of something you have overcome/a POSITIVE
- Try to identify ONE area where you have improved or are improving!

Interview Prep #4

- Think ... why you are looking to change jobs
Make these positive!
- Tie this in if possible with what they are looking for!
- What other roles are you looking at? Must be similar re: role/focus!
- Career aspirations? Realistic 2/3 years before moving – ask them??
- Think about your answers – sometimes there is only ONE answer!



Interview Prep #5

- Understand the JD & interview structure/agenda – presentation/tests?
- Wear business attire – minimum shirt/tie – suit preferable!
- Good manners, eye contact, hand-shake, etc
- Prepare some questions about the role – bring these along
- Ask them what does a typical week involve?



Interview Prep #6

- Do not mention salary – ONLY discuss if invited to do so!
- Think whether this is the right opportunity for you, if so....
- Be ***ENTHUSIASTIC!*** Give the impression you want the job AND
- TELL them that you want the job OR a second interview!
- GOOD LUCK



Any Questions?

- www.vrs-us.com & www.vrs-uk.net
- See us at Booth 137
- Help with CV writing, interviewing etc
- All our work for jobseekers is free!